

# ***Comprehensive retirement planning***

---

## **Current Investment Plan**

Do you currently have an investment plan in place? \_\_\_\_\_  
\_\_\_\_\_

How often do you review your investment plan? \_\_\_\_\_

With your current retirement plan, will you be able to retire when and how you want? \_\_\_\_\_  
\_\_\_\_\_

What is the best financial decision you have ever made? \_\_\_\_\_  
\_\_\_\_\_

## **Advice and Counsel**

What is your relationship with your current advisor? \_\_\_\_\_  
\_\_\_\_\_

Most people incorporate popular planning concepts into their retirement planning such as inflation, RRSP contribution maximization, spousal RRSPs, RRSP catch-up loans dollar-cost averaging, compound interest, income splitting and the use of permanent life insurance for retirement funding. In previous retirement planning, have these concepts been discussed with you?  Yes  No

## **Portfolio**

How and where are you currently invested? \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

What process did your advisor use in creating your portfolio? \_\_\_\_\_  
\_\_\_\_\_

Have you ever completed an asset allocation model? If yes, when, with whom and what were the results? \_\_\_\_\_  
\_\_\_\_\_

**Preretirement:**    *Conservative    Moderate    Balanced    Advanced    Aggressive*

**Retirement:**    *Conservative    Moderate    Balanced    Advanced    Aggressive*

## **Retirement planning**

What lifestyle do you see for yourself in retirement? \_\_\_\_\_  
\_\_\_\_\_

---

## Comprehensive retirement planning (continued)

Do you plan to sell your principal residence at retirement?  Yes  No

Do you anticipate any major purchases at or just before retirement?  Yes  No \_\_\_\_\_

Do you know how much capital you will need to retire comfortably? \_\_\_\_\_

Desired **after-tax** retirement goal: Monthly \$ \_\_\_\_\_ Annually \$ \_\_\_\_\_ Indexed?  Yes  No

Projected inflation rate: \$ \_\_\_\_\_ Desired **after-tax** estate: \$ \_\_\_\_\_ Indexed?  Yes  No

### Client

Retirement age/year: \_\_\_\_\_

Life expectancy: \_\_\_\_\_

Annual earned income: \$ \_\_\_\_\_

Annual earned income index: \_\_\_\_\_

Avg. pre-retirement tax rate: \_\_\_\_\_ Avg. retirement tax rate: \_\_\_\_\_

Previous year's earned income: \$ \_\_\_\_\_

Previous year's pension adjustment: \$ \_\_\_\_\_

RRSP over contribution balance: \$ \_\_\_\_\_

RRSP deduction carryforward: \$ \_\_\_\_\_

CPP/QPP benefit start age: \_\_\_\_\_

CPP/QPP benefit eligibility (% or %) \_\_\_\_\_

OAS benefit eligibility (\$ or %) \_\_\_\_\_

Share CPP between spouses?  Yes  No

#### Current Investments

##### Non-registered

Account Name	Financial Institution	Amount

##### Registered

Account Name	Financial Institution	Amount

What do you like or dislike about your current investment holdings? \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_